# FABULOUS NEW IDEA! FINISH STAR & SELL \$4,500 IN A WEEK

Take 15 Look Books, 15 envelopes, 150 sales tickets (10 for each Look Book – make copies), and 15 copies of the "On the Go Hostess" Look Book Show Tracker (. Just write your name at the top.

Quickly go through your customer base and pull out 15 of your favorite customers (regardless of when they last purchased).

#### How Does it Work?

- Ask, "How would you love to earn a free fragrance AND five ½ price items in the next seven days?"
- They agree to Hostess an "On the Go" Look Book Show
- They sell a total of 30 individual items to win:
  - a. The perfume of their choice
  - b. FIVE items at half-off!

#### Here's the Math

## Example:

- 30 items @ \$10 is equal to \$300 in retail sales!
- 450 items @ \$10 each equals \$4,500 in retail sales!

### Now Think About This!

The average person purchases 3-4 items, which means you will have at least ten new people from each Hostess to follow up with and book! Can you see the numbers? Are you excited yet!?

150 new people to book, sell, and recruit!

## You Can Do It!!

Do you need money to pay a bill, take a vacation, pay off a credit card, or put away a college fund? The possibilities are endless!

It only takes 15 minutes to put together, and you already have all of the supplies, so get busy with your business and finish STAR!